SAMPLE — EXAMPLE REPORT, NOT A CLIENT DELIVERABLE

3-supplier comparison — heavyweight cotton hoodie

Format of the $349 written RFQ comparison (apparel) · Niche: streetwear / apparel brands · Prepared 23 Nov 2026

> **About this sample.** The brief below is invented to show the format; there is no client. Supplier facts come from public Made-in-China.com listings checked on 23 Nov 2026 (KST). Prices are the **public listing ranges**, not written quotes and not negotiated prices. Nothing here is a recommendation to buy or a quality guarantee. In a paid order, the same table is filled with the factories' written replies to our RFQ.

1. Example brief

Product	Oversized heavyweight hoodie, 100% cotton (≈350–500 GSM), custom logo (puff print or embroidery)
Quantity	First run 100–300 pcs, 3 sizes, 2 colours
Destination	USA, DDP or FOB quote
Must have	Low MOQ, pre-production sample, size spec sheet

2. Side-by-side (public listing data)

Supplier	Listing price (USD/pc)	MOQ	Lead time (listed)	Est. / staff	Third-party audit on profile	Source
A. Guangzhou Vision Clothing Co., Ltd. Guangdong · Manufacturer/ Factory & Trading Company	7.90-10.99	30 Pieces	within 15 workdays, one month	2020-11-27 31 staff	BV MIC-ASR261488	listing audit page
B. Guangzhou Yuedong Clothing Co., Ltd. Guangdong · Manufacturer/ Factory & Trading Company	7.99-11.99	10 Pieces	one month	— — staff	TÜV Rheinland MIC-ASR2511023	listing audit page
C. Guangzhou Fengrong Clothing Co., Ltd. Guangdong · Manufacturer/ Factory & Trading Company	12.27-12.99	50 Pieces	within 15 workdays	2023-12-01 68 staff	SGS QIP-ASI261147	listing audit page

3. Reading the table

- **Lowest listed MOQ:** B (10 Pieces) — useful for a 100-pc test run. A lists 30 Pieces; C lists 50 Pieces.
- **Price spread:** A 7.90-10.99 vs C 12.27-12.99. Listing prices usually exclude logo method, custom labels, packing and freight — the RFQ asks for each line separately.
- **Gaps to close in writing before any sample payment:** fabric GSM and composition on the quote, sample fee and whether it is refunded on bulk, size tolerance, and the business-licence number (USCC) to check on gsxt.gov.cn.
- **Quote-error checks we run on real replies:** unit mismatch (piece vs set), price valid date, Incoterm stated, MOQ per colour vs per style.

4. What the paid $349 comparison adds

- Written Chinese + English RFQs to 6–8 factories, at least 3 written replies (reply guarantee: $100 back per missing reply; 0 replies = full refund); their written replies replace the listing columns above.
- Landed-cost line (duty to confirm with your broker) and a recommended next written question per supplier.

- Not included: factory visits, phone calls, paying the factory, inspections (third-party inspection can be quoted separately).